

## Formal disclosure of process and time frames

All services outlined in the DDP Consulting Agreement are activated immediately.

Within 48hrs of signing this agreement our finance team will contact you to gather all required information. Time is of the essence to supply such details, as this will affect the following step delivery time frames. Once all your financial details are received, our finance team will conduct a preliminary finance assessment. From the date you provide all of the information required, this will be completed within 3 working days. Finance Pre-approval should take 21 days on average however in some cases can be as long as 60days (Timing is dependent on lender criteria and processing)

On pre-approval you will receive a call from one of the property research team where we discuss the exact description of your target properties. Our research team takes between 14 – 30 days to come back to present your property (subject to the market supply and demand levels). If for some reason not satisfied with the property presented the waiting period begins again with preference. Your property presentation will be sent by email to explain why the property was chosen. You will then have 24hrs to review the property and approve it. (This is because negotiations are competitive)

Once we receive your approval by email the process continues. Once we negotiate a final figure the selling agent forwards the contract to us (This usually takes 1-10 business days however we are not in control of this process). We then forward the contract to you and you are required to sign, scan and send back the contract to us and for the selling agent. Ensure you have your solicitor or property conveyancer review the contract prior to signing the contract of sale. Once you have signed the contract of sale, we forward it to the selling agent for the vendor's signature. This is time dependent on the agent and vendor.

You will receive an email from the Property team congratulating you on your exchange of contracts and outlining the DDP team involved with the remainder of your purchase process.

The building and pest inspection are ordered within 2 business days of exchange of contracts and invoice forwarded to you to pay. This fee ranges between \$400 and \$800. When you receive the report please review it and you will be required to respond with your approval to proceed within 24hrs. Please note that by this point we will have already negotiated a purchase price for you taking into account the condition of the property and you will have already accepted this so unless there is any major issues that will cost more to rectify than the discount already negotiated then you should consider such costs to be already allowed for in the purchase price. If you decide to negotiate further then we can't guarantee that your offer will be accepted and if this leads to missing out on the chosen property then our service is considered delivered in full unless you have obtained prior written approval from us for DDP to continue presenting properties to you.

Please understand that DDP has spent a considerable time creating relationships with selling agents, which means we get offered property opportunities first. This also means that agents trust our offers as being firm and strong because we have a reputation for performing on our deals.

A builder's quote to complete renovation/construction is then completed if required. If a builders or renovation quote is required, DDP will provide you with one from our preferred Handyman/Builder. If you would like another quote, then you will need to address this yourself as we only provide one. This is then forwarded to the banks by the finance department if you are borrowing your construction costs. Finance is approved within the finance period outlined in your contract of sale, if there are any delays with finance being approved a finance extension is requested by our conveyance department.

If in the unlikely event that the extension is not given, then in NSW the contract is rescinded and .25% of the purchase price becomes forfeited. In other states and subject to your particular circumstances please check with your solicitor or property conveyancer.

By Default, the selling agency attends to the final inspection of the property on your behalf, this is usually carried out prior to settlement. It is up to you to decide if you wish to inspect the property personally.

After settlement, construction and/or renovation commences and can take between 1 and 24 months depending on the work that is required. Near completion, you will be introduced to the property manager and they will find you a tenant.

The entire process can take between 3 – 24 months depending on the particular property, client response speed and construction work to be completed.

Buying property is a long-term asset (approximately 10 years) to fully appreciate property growth in value and as such past performance is not an indicator of future performance.

If you have any questions with respect this information, please contact your DDP Business Development Manager

**Section 47 NSW Property, Stock and Business Agents Act 2002 & DISCLOSURE**

In relation to your proposed purchase of a property

We set out below:

- The nature of our relationship with each person named below to whom we have referred you for professional services associated with the sale or purchase;
- the amount or value of the monetary or other consideration which we derive or expect to derive from each person.

<u>Name of person/entity</u>	<u>Nature of relationship</u>	<u>Amount or value of consideration</u>
1. General Insurance Brokers of Aust	Business	20% of the upfront commission received by GIBA
2. Keshab Chartered Accountants	Business	Nil
3. ATP Accounting	Business	20% of professional fees invoiced to client
4. Soul Finance (SF)	Business	30% of the upfront commission received by SF
5. Mortgage Reduction Advisory Services	Business	70% of the upfront and trail commission received by MRAS
6. Charter Conveyancing	Business	32% of the Professional fee
7. Advamode	Business	50%
8. Vogue Financial	Business	35% of the upfront commission & 35% on trailing comms.
9. PIMS QLD PTY LTD	Business	50% Ownership by DDP of the Property Management
10. Asset HQ	Business	One off 5% of Yearly Rent for property management
11. ABC Property Inspections	Business	Nil
12. Direct Property Solutions	Business	One off \$1800 for Granny Flat Builds
13. Capsican Design	Business	One off 3.5% of Renovation Invoice
14. Beyond Home Loans (BHL)	Business	15% of the upfront commissioned received by BHL
15. DDP Finance	Business	100% of the commission paid by the lender
16. Ishak & Associates	Business	NIL
17. Richardson Wrench Rooty Hill	Business	1 Weeks rent
18. N1 Finance	Business	30% of the upfront commission & 15% trail
19. Australian Tax Depreciation Svc.	Business	Nil
20. Loan Market	Business	50% of Upfront commission
21. My Granny Flats	Business	1% of construction cost
22. RUN Property Management	Business	1 week rent of the clients property
23. Smart Money Solutions (SM)	Business	30% of the upfront commission received by SM
24. Royal Conveyancing	Business	25% of the Professional Fees
25. Mitchell Brandtmann	Business	\$30 per client referral depreciation report
26. Shore Financial	Business	30% of the upfront commission received & 15% Trail
27. Napoleon & Richard	Business	25% of the Professional Fees
28. Allied Mortgage Corporation	Business	30% of the upfront commission received
29. Cover Planner	Business	30% of the upfront commission received
30. Sequoia	Business	20% of the upfront commission received
31. Mortgage Pro	Business	40% of the upfront commission received

32 Nyko Property	Business	4.4% of the sale price.
33 DDP Property Finance Pty Ltd	Business	100% of the upfront commission and trail
34 Strike Developments	Business	4% to 9% of purchase price of property
35 Tribeca	Business	4% to 9% of purchase price of property
36 Choice Homes	Business	4% to 9% of purchase price of property
37 Fortitude Homes	Business	4% to 9% of purchase price of property
38 Broadcare	Business	4% to 9% of purchase price of property
39 Metricon	Business	4% to 9% of purchase price of property
40 Castle Haven	Business	4% to 9% of purchase price of property
41 Tempo Homes	Business	4% to 9% of purchase price of property
42 Collins house property	Business	4% to 9% of purchase price of property
43 Villa World	Business	4% to 9% of purchase price of property
44 Chatham Homes	Business	4% to 9% of purchase price of property
45 Ausbuild	Business	4% to 9% of purchase price of property
46 Sandsky	Business	4% to 9% of purchase price of property
47 G Developements	Business	4% to 9% of purchase price of property
	Business	4% to 9% of purchase price of property

G Developments	Business	4% to 9% of the Purchase Price
Ausbuid	Property Developer	4% to 9% of the Purchase Price
Metricon	Property Developer	4% to 9% of the Purchase Price
Sand Sky	Property Developer	4% to 9% of the Purchase Price
Bob Trask	Property Developer	4% to 9% of the Purchase Price
Collin Homes	Property Developer	4% to 9% of the Purchase Price
Chathomes	Property Developer	4% to 9% of the Purchase Price
Tempo - Castlehaven	Property Developer	4% to 9% of the Purchase Price
Southcoast	Property Developer	4% to 9% of the Purchase Price
Strike Developments	Property Developer	4% to 9% of the Purchase Price
Creation Homes - NSW	Property Developer	4% to 9% of the Purchase Price
Creation Homes - VIC	Property Developer	4% to 9% of the Purchase Price
Elever Property	Property Developer	4% to 9% of the Purchase Price
Choice Homes	Property Developer	4% to 9% of the Purchase Price
Oracle Building Corp	Property Developer	4% to 9% of the Purchase Price
AHB Australia	Property Developer	4% to 9% of the Purchase Price
Toro Homes	Property Developer	4% to 9% of the Purchase Price
Mayback Property Group	Property Developer	4% to 9% of the Purchase Price
Brighton McDonald Jones	Property Developer	4% to 9% of the Purchase Price
Oliver Hume	Property Developer	4% to 9% of the Purchase Price
Brolen Homes	Property Developer	4% to 9% of the Purchase Price
Glenvill Victoria	Property Developer	4% to 9% of the Purchase Price
Hermitage Homes	Property Developer	4% to 9% of the Purchase Price
DTZ Building Design	Property Developer	4% to 9% of the Purchase Price
Build 4 Me	Property Developer	4% to 9% of the Purchase Price
Thomas Paul Constructions	Property Developer	4% to 9% of the Purchase Price
Nash Housing	Property Developer	4% to 9% of the Purchase Price
ARG Property	Property Developer	4% to 9% of the Purchase Price
Burbank	Property Developer	4% to 9% of the Purchase Price
Simonds Homes	Property Developer	4% to 9% of the Purchase Price
AR Developments	Property Developer	4% to 9% of the Purchase Price

We also set out below the amount, value or nature of any benefit of which we are aware that a person to whom we have referred you has received, receives, or expects to receive in connection with the sale, or for promoting the sale, or for providing a service in connection with the sale, of the land.

<u>Name of person/entity</u>	<u>Capacity</u>	<u>Amount or value or nature of benefit</u>
1. General Insurance Brokers of Aust	General Insurance	General Insurance
2. Charter Conveyancing	Conveyancer	Legal Advice
3. Keshab Chartered Accountants	Chartered Accountant	Accounting Advise
4. ATP Accounting	Chartered Accountant	Accounting Advise
5. Soul Finance(SF)	Mortgage Broker	Mortgage Advise
6. Mortgage Reduction Advisory	Mortgage Broker	Mortgage Advice
7. Advamode	Financial Planning	Financial Advice
8. Vogue Financial	Mortgage Brokers	Mortgage Advice
9. PIMS QLD PTYLTD	Property Management	Property Management
10. Asset HQ	Property Management	Property Management
11. ABC Property Inspections	Building Pest Inspector	Building Advise
12. Direct Property Solutions	Builders	Granny Flat Construction
13. Capsican Design	Builders	Renovation works
14. Beyond Home Loans (BHL)	Mortgage Brokers	Mortgage Advise
15. DDP Finance	Mortgage Brokers	Mortgage Advise
16. Ishak & Associates	Conveyancer	Conveyancing Advise
17. Richardson Wrench Rooty Hill	Property Managers	Property Management
18. N1 Finance	Mortgage Brokers	Mortgage Advise
19. Australian Tax Depreciation Svc.	Quantity Surveyors	Depreciation reports
20. Loan Market	Mortgage Brokers	Mortgage Brokers
21. My Granny Flat	Project Management	Project Management of Granny
22. RUN Property Management	Property Managers	Property Management
23. Smart Money Solutions	Mortgage Brokers	Mortgage Advise
24. Royal Conveyancing	Conveyancers	Conveyancing Advise
25. Mitchell Brandtmann	Depreciation services	Depreciation reports
26. Shore Financial	Mortgage Brokers	Mortgage Advise received
27. Napoleon & Richard	Conveyancers	Legal Advice
28. Allied Mortgage Corporation	Mortgage Brokers	Mortgage Advise
29. Cover Planner	Insurance brokers	Financial Advise
30. Sequoia	Financial Planners	Self-Managed Super Fund
31. Mortgage Pro	Mortgage Brokers	Mortgage Advise
32. Nyko Property	Property Developers	Property Developer
33. DDP Property Finance Pty Ltd	Mortgage Brokers	Mortgage Advise
34. Strike Developments	Property Developer	Property Developer
35. Tribeca	Property Developer	Property Developer
36. Choice Homes	Property Developer	Property Developer
37. Fortitude Homes	Property Developer	Property Developer
38. Broadcare	Property Developer	Property Developer
39. Metricon	Property Developer	Property Developer
40 Castle Haven	Property Developer	Property Developer
41 Tempo Homes	Property Developer	Property Developer
42 Collins house property	Property Developer	Property Developer
43 Villa World	Property Developer	Property Developer
44 Chatham Homes	Property Developer	Property Developer
45 Ausbuild	Property Developer	Property Developer
46 Sandsky	Property Developer	Property Developer
47 G Developments	Property Developer	Property Developer
48 Oliver Hume	Property Manager	Property Manager

G Developments	Property Developer	Property Developer
Ausbuid	Property Developer	Property Developer
Metricon	Property Developer	Property Developer
Sand Sky	Property Developer	Property Developer
Bob Trask	Property Developer	Property Developer
Collin Homes	Property Developer	Property Developer
Chathomes	Property Developer	Property Developer
Tempo - Castlehaven	Property Developer	Property Developer
Southcoast	Property Developer	Property Developer
Strike Developments	Property Developer	Property Developer
Creation Homes - NSW	Property Developer	Property Developer
Creation Homes - VIC	Property Developer	Property Developer
Elever Property	Property Developer	Property Developer
Choice Homes	Property Developer	Property Developer
Oracle Building Corp	Property Developer	Property Developer
AHB Australia	Property Developer	Property Developer
Toro Homes	Property Developer	Property Developer
Mayback Property Group	Property Developer	Property Developer
Brighton McDonald Jones	Property Developer	Property Developer
Oliver Hume	Property Developer	Property Developer
Brolen Homes	Property Developer	Property Developer
Glenvill Victoria	Property Developer	Property Developer
Hermitage Homes	Property Developer	Property Developer
DTZ Building Design	Property Developer	Property Developer
Build 4 Me	Property Developer	Property Developer
Thomas Paul Constructions	Property Developer	Property Developer
Nash Housing	Property Developer	Property Developer
ARG Property	Property Developer	Property Developer
Burbank	Property Developer	Property Developer
Simonds Homes	Property Developer	Property Developer
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